

Structured Cabling

Your cabling system may be the smallest part of your network investment, but as the network component with the longest lifecycle, it can deliver significant, long-lasting benefits.

Cabling is the lifeline of your IT network, transmitting the voice, data, and video signals you depend on each day for your critical business activities. A properly designed, installed, and administered structured cabling solution will:

- » **Drive down costs for relocations, changes, and upgrades.** Potential savings on materials and labor range from 25 to 40 percent in common estimates.
- » **Enhance your business flexibility.** You can relocate and add users quickly and easily, simplifying and accelerating the moves and rearrangements your business demands.
- » **Minimize downtime.** Fast, efficient moves, changes, and upgrades keep workflow disruptions and network downtime to a minimum.
- » **Future-proof your network.** Designed to accommodate current and future technologies, a structured cabling system can ensure application support for the full extent of its lifecycle, which is typically 25 years.
- » **Improve performance.** You can optimize your network with a structured cabling system that increases resilience and throughput.
- » **Simplify troubleshooting.** A structured wiring system makes network issues easier to diagnose, isolate, and fix.

STRUCTURED CABLING SERVICES FROM GTRI

- Registered Communications Distribution Designer (RCDD) on staff
- Structured cabling consulting, assessments and documentation
- Installation, testing, and documentation of copper and fiber optic cabling systems
- Inside and outside plant installation, configuration, testing, and certification
- Project management
- Wireless network cabling design, installation, and testing
- Data center cabling design, installation, and testing

About Global Technology Resources, Inc.



A LETTER FROM GTRI'S EXECUTIVE TEAM

In 1998, we launched our business as a three-man operation out of a home office. Today, GTRI is a 150-person firm with a national footprint, clients across multiple industries, and annual revenues exceeding \$150 million. We have evolved from simply selling computer hardware to delivering strategic IT solutions, which have recently included:



- » Improving the speed and efficiency of the nation's 911 emergency response capabilities
- » Safeguarding a national gas pipeline in accordance with evolving security requirements
- » Enhancing the quality of patient care in a cutting-edge healthcare facility
- » Managing and securing data used in next-generation military, transportation and space exploration projects

Early on, we dedicated ourselves to one principle – customer loyalty. Companies often mention customer satisfaction as a core value, but concrete actions are less common. Over the years, GTRI has taken hundreds of iterative steps to improve service delivery, including:

- » Developing a dedicated customer support model spanning account executives, inside sales representatives, and consulting engineers
- » Customizing, automating and adopting our proprietary service delivery model
- » Building an automated quality tracking system for project delivery and product fulfillment
- » Receiving ISO 9001:2008 quality management certification

We wouldn't be where we are today without our customers' continued support and constructive feedback along the way. We welcome the opportunity to find out how we can help your organization achieve its business goals, and to earn your loyalty.

We look forward to working with you!

Lance K. Vierra
Chairman and President

Greg C. Byles
EVP of Sales

Glenn B. Smith
EVP of Operations

What we do

Data Center Computing

GTRI offers a consultative, holistic approach to help you use your data center resources more effectively and drive down costs.

GlobalSure™ Managed Services

With GlobalSure Managed Services, GTRI keeps an expert eye on your IT so that you can stay focused on your core competencies.

IPv6

Drawing upon extensive experience in IPv6 planning and deployment, GTRI can provide expert direction to guide you through the IPv6 transition process.

IT Staffing

GTRI aligns itself with the most talented IT professionals in key markets to help you meet your staffing needs.

Network Consulting

Expert GTRI consultants can optimize your network for availability, performance, scalability, flexibility, security, lower cost of ownership, and ease of operation.

Security

GTRI can design and implement a customized security solution to help you protect your core network, minimize risk, and keep your business-critical systems up and running.

Service Contract Support

When you purchase hardware from GTRI, we manage your service contracts at no additional charge, providing you with a single point of contact and accountability.

Structured Cabling

GTRI offers comprehensive cabling solutions that deliver long-lasting benefits, including lower costs for relocations, changes, and upgrades.

Unified Communications

With an expert UC solution from GTRI, you can empower your employees and co-workers to connect virtually anywhere, at any time.

Wireless

GTRI delivers end-to-end wireless solutions customized to each customer's unique requirements for range, coverage, performance, security, and manageability.



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