



Wireless

Organizations across virtually every industry are working faster, smarter, and better with wireless technology.

Wireless networks aren't just for early adopters any more – their business benefits make them a must-have for competitive enterprises:

- » **Greater productivity.** Gain nearly 90 minutes of productive time per employee each day.
- » **Lower costs.** Reduce your costs for cabling and infrastructure.
- » **Enhanced responsiveness.** Respond more quickly to customer inquiries.
- » **Greater flexibility.** Add employees and reconfigure office space quickly and easily.
- » **Fewer errors.** Replace error-prone manual data entry with wireless real-time data solutions.

GTRI delivers customized wireless solutions that address each client's unique requirements for range, coverage, performance, security, and manageability. Our engagements include:

- » **Consulting and assessments** to gauge readiness, determine proper access point placement and establish coverage areas.
- » **Design** at the system and network levels.
- » **Hardware and maintenance product sales.**
- » **Deployment services** including kitting, network configuration, installation, and testing.
- » **Diagnostic services** for your wireless infrastructure, even if we did not design or deploy it.
- » **Project management** to deliver your solution on time and within budget.
- » **Training and knowledge transfer** to get your staff up to speed.

WIRELESS OFFERINGS FROM GTRI

Wireless network design and architecture

- WLAN and WWAN assessments
- End-to-end WLAN designs from the application to the core

Security

- Compliance and data security
- Adherence to 802.11i and 802.1x standards
- Intrusion Detection Systems (IDS)
- Intrusion Prevention Systems (IPS)

Installation services

- Component sourcing
- Network installation, configuration, test, and sign-off

About Global Technology Resources, Inc.



A LETTER FROM GTRI'S EXECUTIVE TEAM

In 1998, we launched our business as a three-man operation out of a home office. Today, GTRI is a 150-person firm with a national footprint, clients across multiple industries, and annual revenues exceeding \$150 million. We have evolved from simply selling computer hardware to delivering strategic IT solutions, which have recently included:



- » Improving the speed and efficiency of the nation's 911 emergency response capabilities
- » Safeguarding a national gas pipeline in accordance with evolving security requirements
- » Enhancing the quality of patient care in a cutting-edge healthcare facility
- » Managing and securing data used in next-generation military, transportation and space exploration projects

Early on, we dedicated ourselves to one principle – customer loyalty. Companies often mention customer satisfaction as a core value, but concrete actions are less common. Over the years, GTRI has taken hundreds of iterative steps to improve service delivery, including:

- » Developing a dedicated customer support model spanning account executives, inside sales representatives, and consulting engineers
- » Customizing, automating and adopting our proprietary service delivery model
- » Building an automated quality tracking system for project delivery and product fulfillment
- » Receiving ISO 9001:2008 quality management certification

We wouldn't be where we are today without our customers' continued support and constructive feedback along the way. We welcome the opportunity to find out how we can help your organization achieve its business goals, and to earn your loyalty.

We look forward to working with you!

Lance K. Vierra
Chairman and President

Greg C. Byles
EVP of Sales

Glenn B. Smith
EVP of Operations

What we do

Data Center Computing

GTRI offers a consultative, holistic approach to help you use your data center resources more effectively and drive down costs.

GlobalSure™ Managed Services

With GlobalSure Managed Services, GTRI keeps an expert eye on your IT so that you can stay focused on your core competencies.

IPv6

Drawing upon extensive experience in IPv6 planning and deployment, GTRI can provide expert direction to guide you through the IPv6 transition process.

IT Staffing

GTRI aligns itself with the most talented IT professionals in key markets to help you meet your staffing needs.

Network Consulting

Expert GTRI consultants can optimize your network for availability, performance, scalability, flexibility, security, lower cost of ownership, and ease of operation.

Security

GTRI can design and implement a customized security solution to help you protect your core network, minimize risk, and keep your business-critical systems up and running.

Service Contract Support

When you purchase hardware from GTRI, we manage your service contracts at no additional charge, providing you with a single point of contact and accountability.

Structured Cabling

GTRI offers comprehensive cabling solutions that deliver long-lasting benefits, including lower costs for relocations, changes, and upgrades.

Unified Communications

With an expert UC solution from GTRI, you can empower your employees and co-workers to connect virtually anywhere, at any time.

Wireless

GTRI delivers end-to-end wireless solutions customized to each customer's unique requirements for range, coverage, performance, security, and manageability.



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